



**Mtg to discuss Resolution H. Res.671: Urging the United Arab Emirates to immediately end any activities enabling money laundering in violation of United States sanctions against Iran.**

Hagir Elawad <hagir@uaestrategies.com>

Wed, Dec 4, 2019 at 4:31 PM

To: [REDACTED]

Good afternoon [REDACTED]

I hope this finds note finds you both well. My name is Hagir Elawad; I handle Legislative and Political-Military Affairs for H.E. Ambassador Yousef Al Otaiba and the UAE Embassy.

I am reaching out today because I understand that Congressman Cleaver has introduced H.Res.671 targeting the UAE's anti-money laundering regime. We were troubled to see this resolution because the UAE is in fact one of the strongest partners to the US and has made significant strides, proving to be a leader in the region in countering money laundering and terrorism financing. I'd welcome a discussion to understand what raised this concern and why only the UAE was identified as well as to share additional information on our efforts in this area.

Additionally, among many other levels of bilateral cooperation, the UAE is and has been for ten consecutive years, the US' largest export market for US goods in the entire MENA region. I've attached the 2018 Missouri-specific report for your reference. We also have a very close relationship with Missouri and Joplin in particular that we can discuss as well as any of the other strong components of the US-UAE relationship.

Please let me know if you are available to meet during any of these times next week or if there are better times that I will try to accommodate.

Tues 12/10 between 12-3:30 pm

Weds 12/11 between 12-2:30 pm

Thank you,  
Hagir

Ms. Hagir H. Elawad

Principal

UAE Strategies

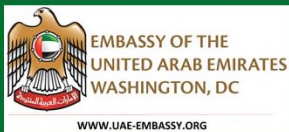
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**Missouri\_UAE 2018 Trade Report .pdf**  
481K



**UAE – U.S.**  
**HISTORICAL TRADE RELATIONSHIPS**

**MISSOURI REPORT**

**2018 UPDATE**



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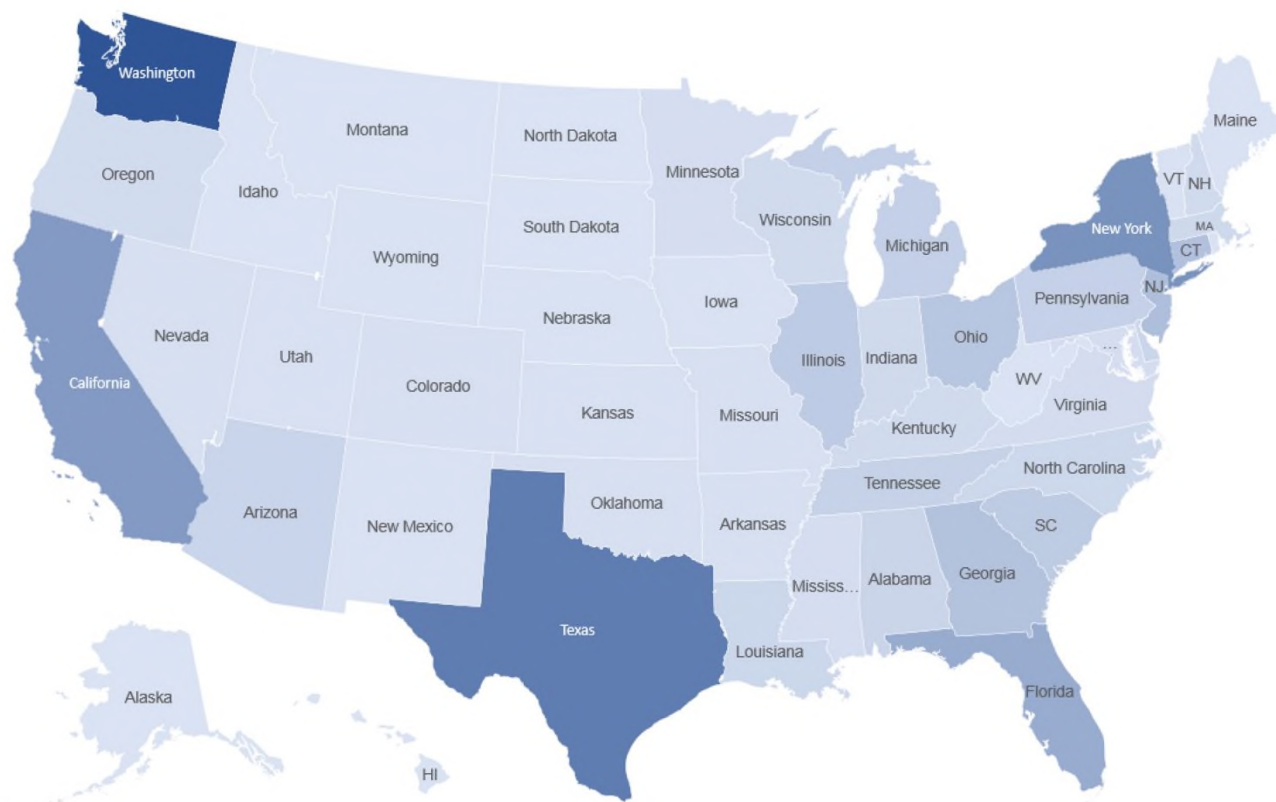
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## Missouri Exports to the UAE

I

### U.S. State Exports to the UAE for the Years 2015-2018

2015-2018 Exports to the UAE  
\$0.00B \$13.55B



**A 34th**

Largest Exporting State

**B \$0.3B**

Four-Year Total  
Exports

**C Chemical  
Manufacturing**

Top Exporting  
Sector

**D Chemical  
Manufacturing**

Sector with Largest  
Increase in Exports  
Since 2017

**E \$-767.1M**

Trade Surplus  
in 2018

**F 457**

Jobs Supported by  
Exports



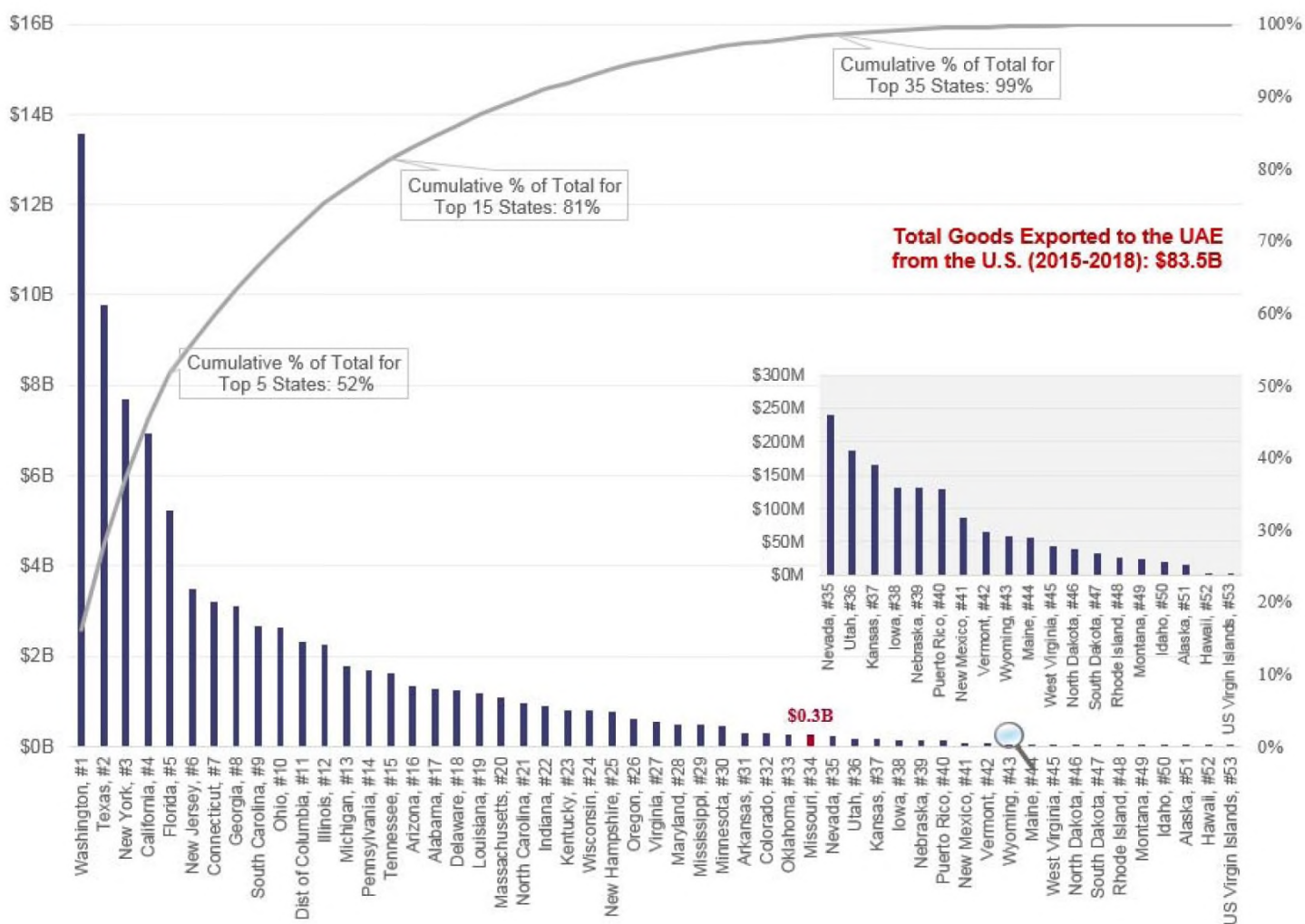
## Missouri Exports to the UAE

I

A

Missouri ranked 34th among U.S. states and territories with \$0.3B in goods exported to the UAE between 2015 and 2018

Exhibit I.1 | U.S. State Rankings of Exports to the UAE (\$ in Billions)



Source: US Census Bureau USA Trade Online (excluding exports where state was not specified)

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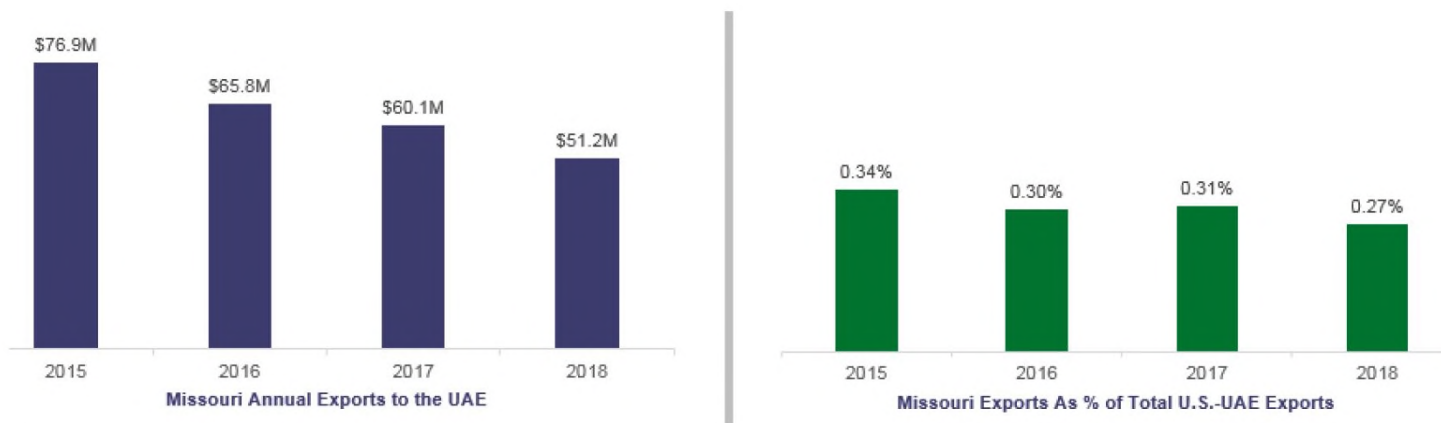
## Missouri Exports to the UAE

I



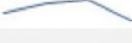



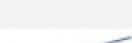
B

Total value of 2018 goods exported is lowest in last four years

Exhibit I.2 | Missouri Export Values and Percent of Total by Year



\$ in millions

Rank	State	2015	2016	2017	2018	Trend Line	2015-2018
	All U.S. States	\$22,596.4	\$22,030.6	\$19,631.8	\$19,214.3		\$83,473.1
<b>34</b>	<b>Missouri</b>	<b>0.3%</b> \$76.9	<b>0.3%</b> \$65.8	<b>0.3%</b> \$60.1	<b>0.3%</b> \$51.2		<b>0.3%</b> \$254.0
1	Washington	14.2% \$3,211.2	18.9% \$4,157.6	20.9% \$4,104.7	10.8% \$2,081.1		16.2% \$13,554.6
5	Florida	6.8% \$1,534.4	6.8% \$1,487.5	6.3% \$1,244.7	4.9% \$949.4		6.2% \$5,216.0
10	Ohio	2.2% \$499.8	3.8% \$830.2	3.1% \$608.6	3.6% \$686.5		3.1% \$2,625.1
20	Massachusetts	0.7% \$150.0	0.7% \$161.8	1.5% \$285.1	2.6% \$493.1		1.3% \$1,090.0
30	Minnesota	0.5% \$113.2	0.4% \$94.1	0.6% \$108.9	0.7% \$136.5		0.5% \$452.7

Source: US Census Bureau USA Trade Online (excluding exports where state was not specified)

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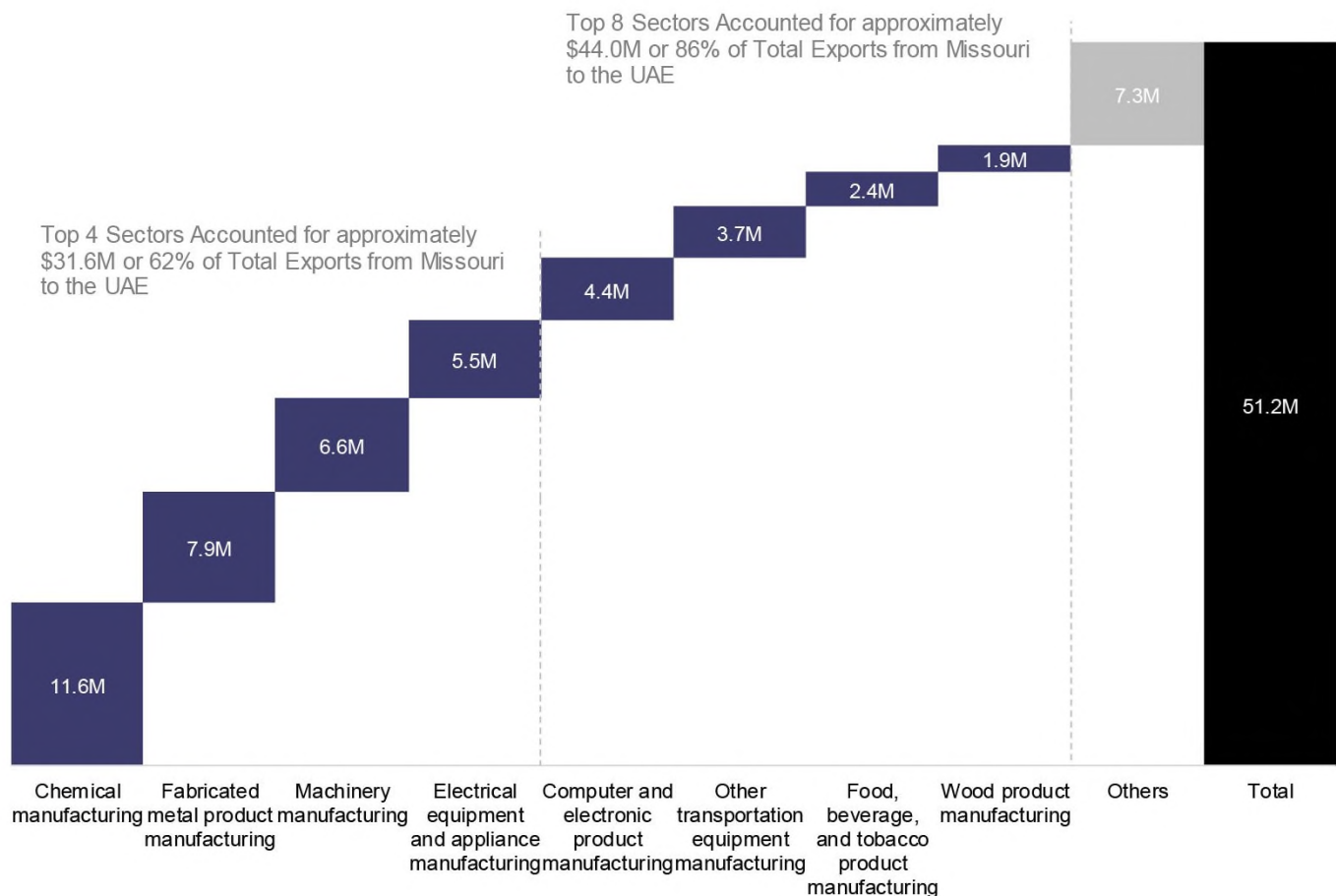
## Missouri Exports to the UAE

I

C

In 2018, *Chemical Manufacturing* and *Fabricated Metal Product Manufacturing* were the largest exporting sectors

### Exhibit I.3 | Missouri's Exporting Sectors in 2018



Source: US Census Bureau USA Trade Online (excluding exports where state was not specified)

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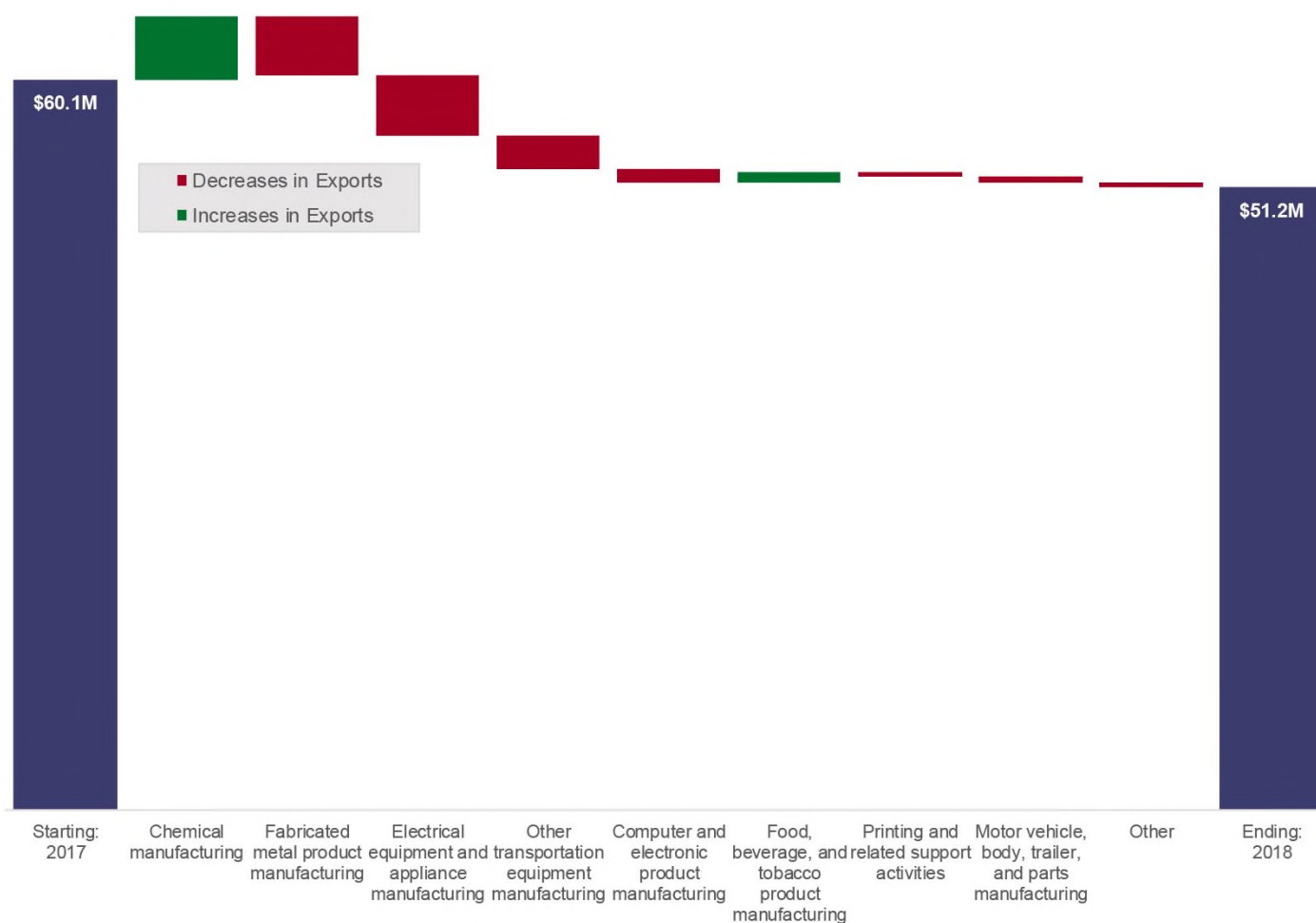


## Missouri Exports to the UAE

I

**D** From 2017 to 2018, *Chemical Manufacturing* sector had the largest increase in exports. *Fabricated Metal Product Manufacturing* sector had the largest decrease

### Exhibit I.4 | Missouri's Exporting Sector Movements From 2017 to 2018



Source: US Census Bureau USA Trade Online (excluding exports where state was not specified)

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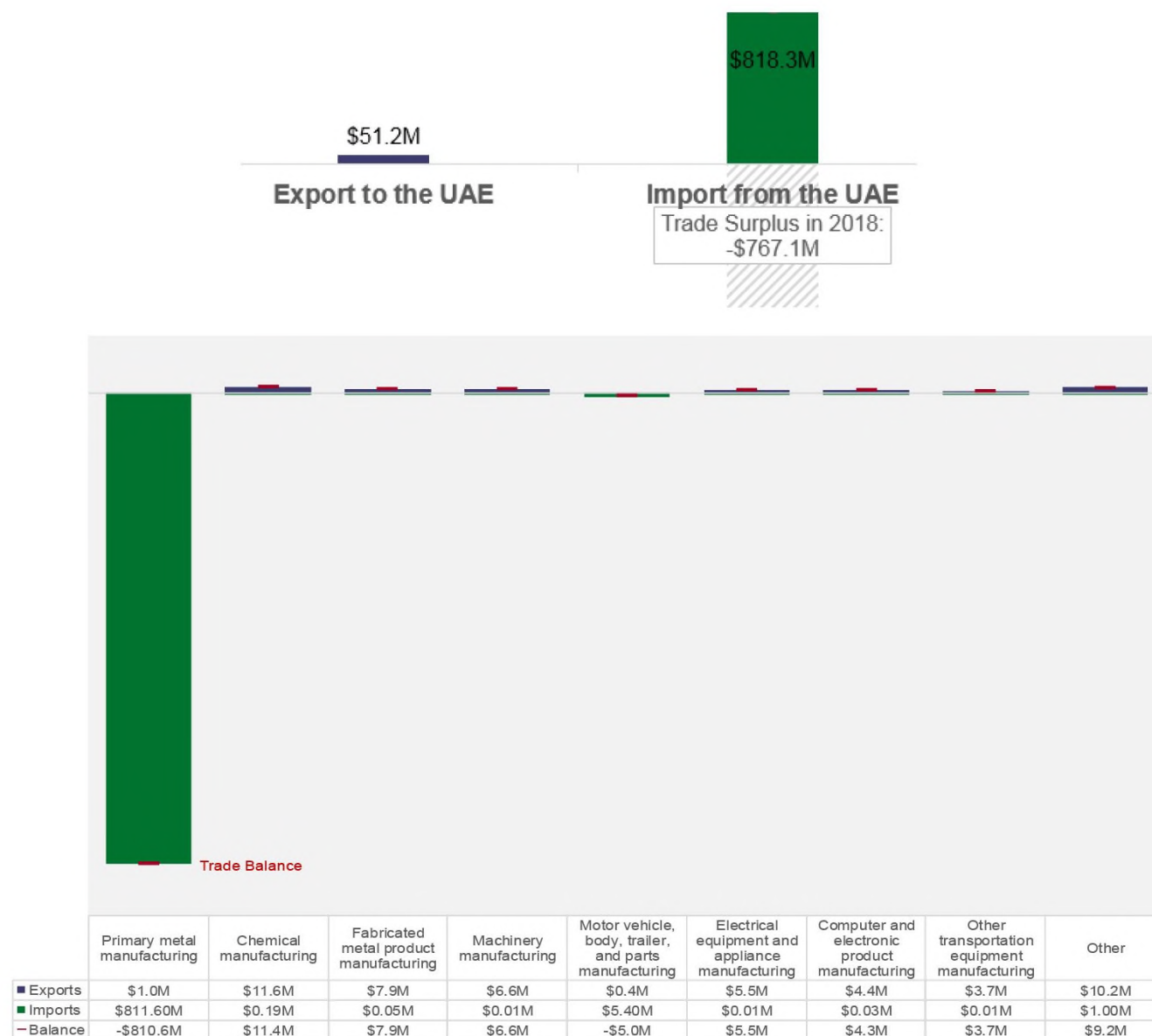
## Missouri Exports to the UAE

I

E

Missouri had a \$767.1M trade deficit with the UAE in 2018

### Exhibit I.5 | Missouri's Trade Surplus with the UAE by Sector



Source: US Census Bureau USA Trade Online (excluding exports where state was not specified)

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## Missouri 2018 Employment Driven by Export to the UAE

II

### Positive U.S. Employment Driven by Exports to the UAE in 2018

Jobs Created 0 27,035

**158,658**  
Jobs Created



F

**457** Jobs out of 158,658 Total Jobs Created in the U.S. by the UAE

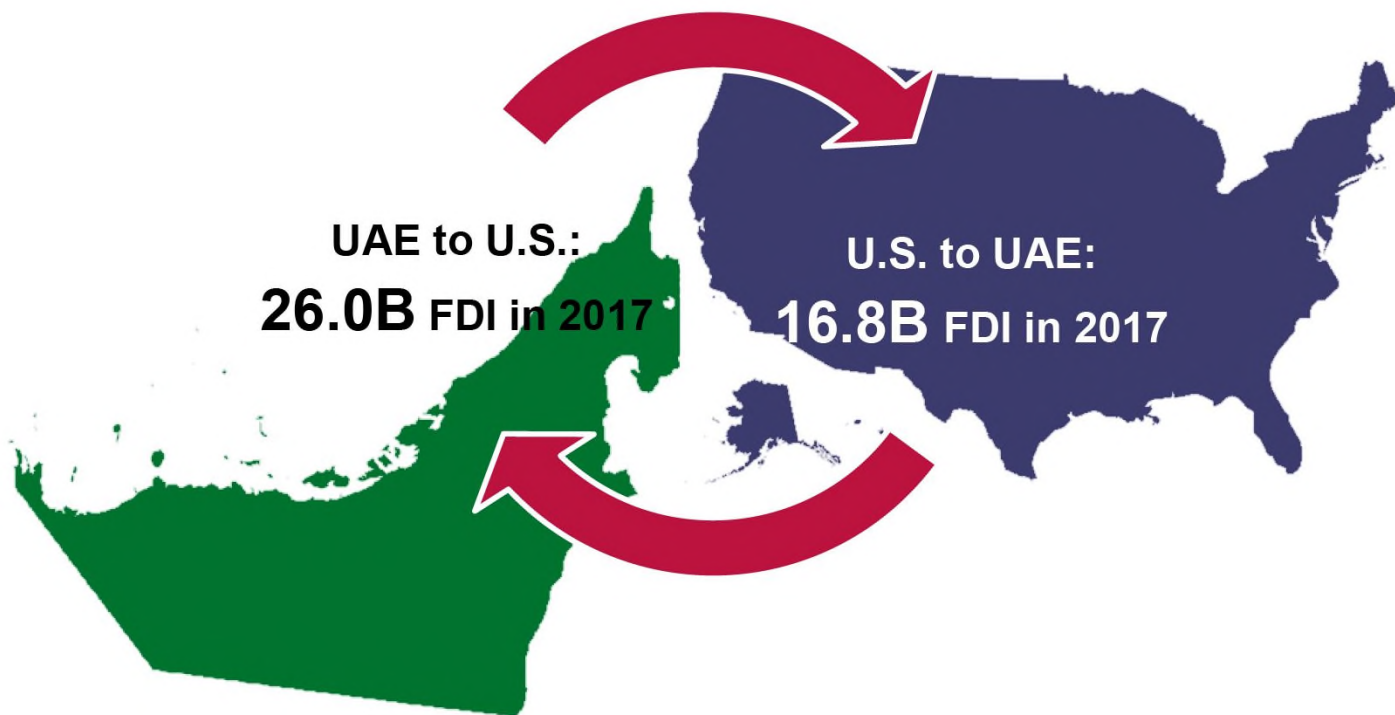
Employment Driven by Missouri's Exports of Manufactured Goods to the UAE*	457	Other transportation equipment manufacturing	Computer and electronic product manufacturing	Chemical manufacturing	Fabricated metal product manufacturing	Machinery manufacturing
		27	44	83	79	63
		Electrical equipment and appliance manufacturing	Food, beverage, and tobacco product manufacturing	Miscellaneous manufacturing	Motor vehicle, body, trailer, and parts manufacturing	
		45	31	15	3	

\* The sectors shown are the top ten U.S. manufacturing sectors exporting to the UAE in 2018.

Source: US Census Bureau USA Trade Online & US DoC BEA Regional Input-Output Multipliers State Data

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## Foreign Direct Investment



**A** **\$26B**

2017 UAE total  
FDI in U.S.

**B** **Metals  
Sector**

Benefited from  
UAE's investments  
in Missouri since  
2003

**C** **Various  
Sectors**

Benefited from  
Missouri's greenfield  
investments in the  
UAE in 2018



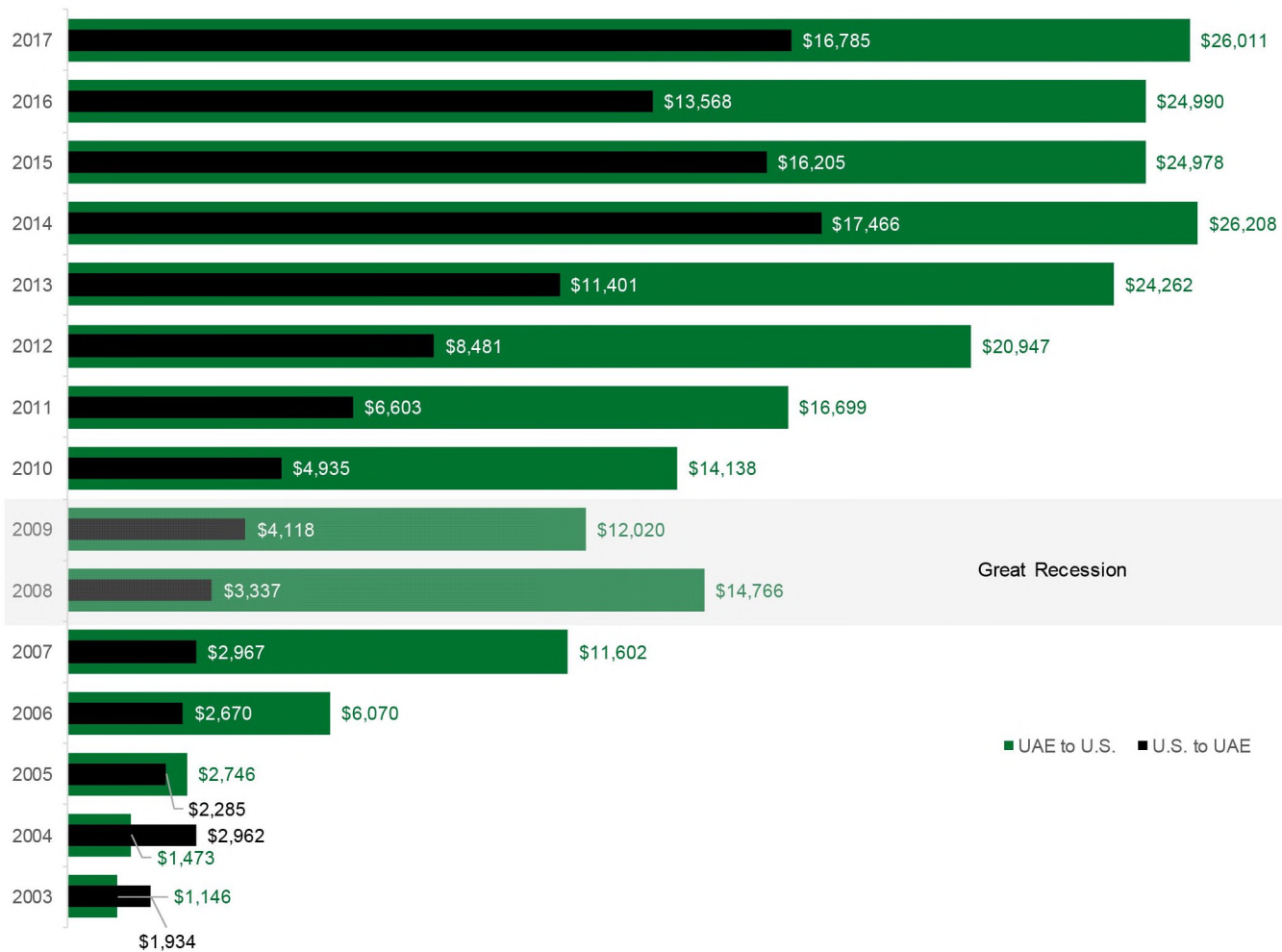
## Bilateral FDI between the U.S. and UAE



A

UAE made \$26B total investment in U.S. in 2017. Investments over the past four years remained level.

### Exhibit IV.1 | Total UAE Investments by Year





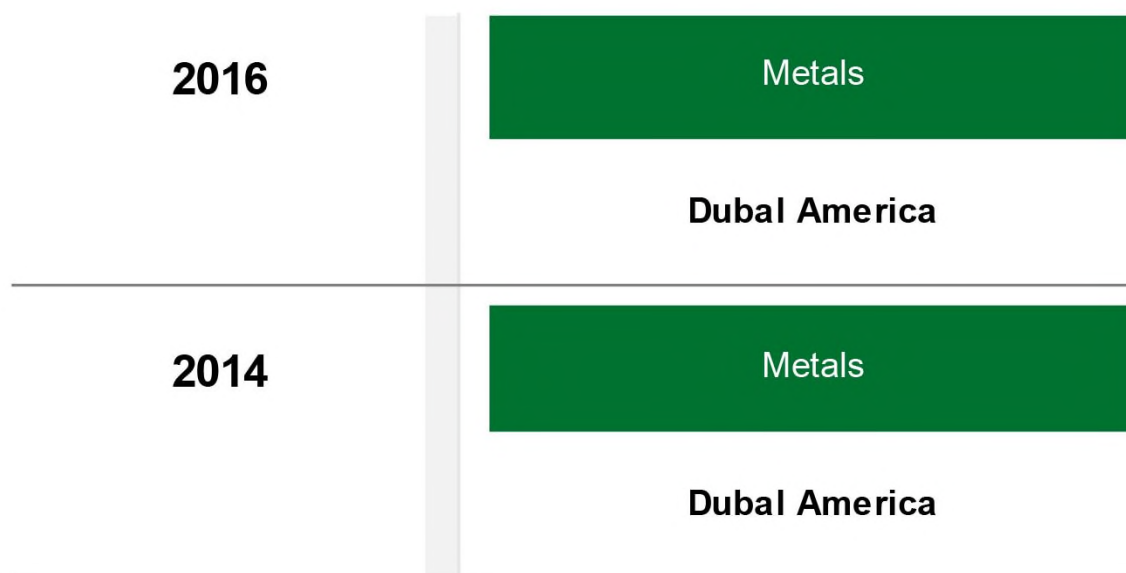
## UAE FDI in Missouri



**B**

Since 2003, UAE expanded existing investments and made greenfield investments in Missouri in the *Metals* sector

Exhibit IV.2 | Certain UAE Investors in Missouri by Sector Since 2003



## Missouri 2018 Greenfield and Expanded FDI in the UAE



Greenfield Investments were made in various sectors in 2018.

### Exhibit IV.3 | Certain Missouri Investors in UAE by Sector in 2018

Sector	Missouri Investing Entities to the UAE
Industrial	Emerson Automation Solutions   Fike Corporation
Professional Services	Populous



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# APPENDICES

## Appendix A

IV

### Missouri's Top Exporting Commodities to the UAE in 2018

*This exhibit only displays commodities with annual export amounts exceeding \$1M*

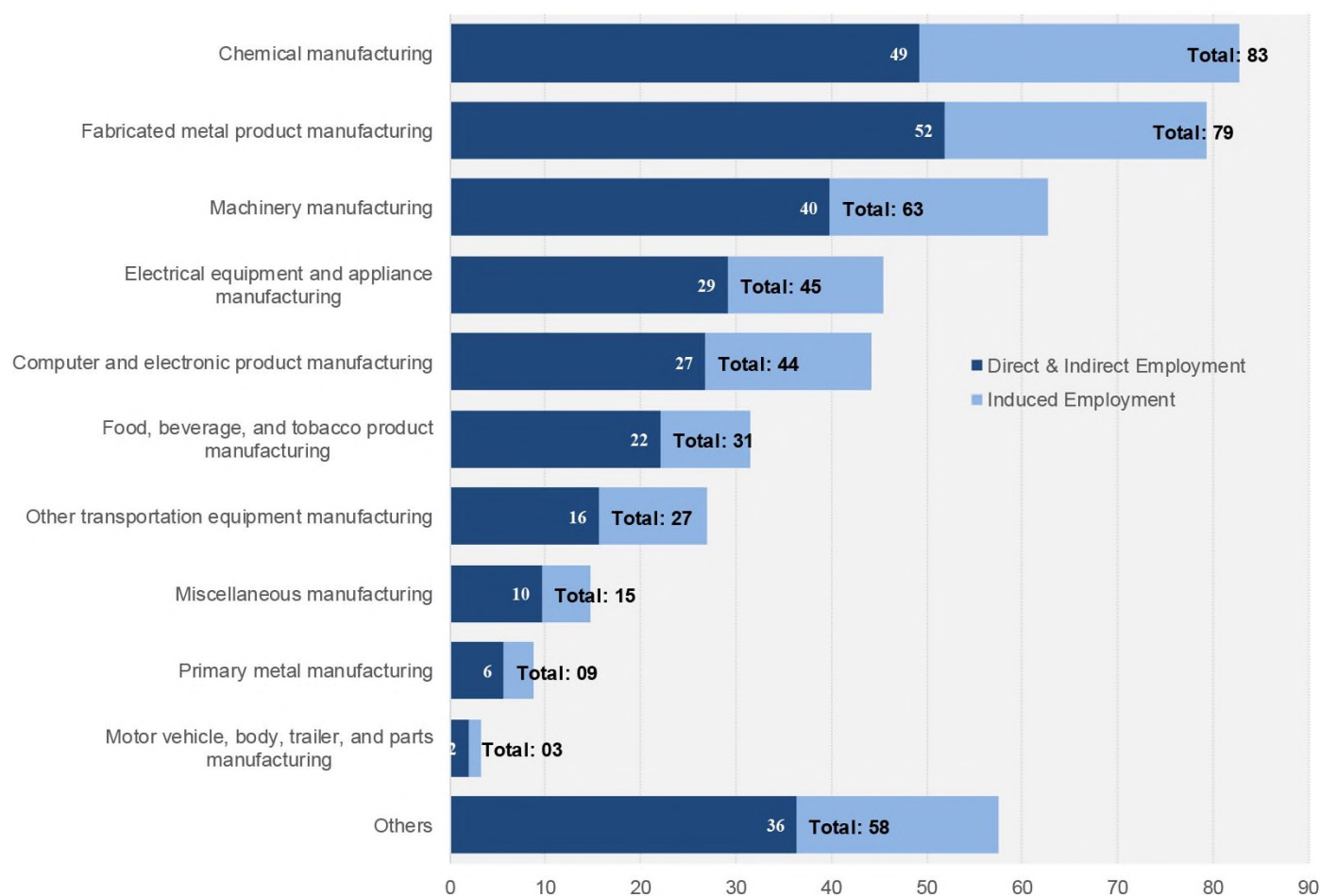
Sector	Top Commodity	Export Value
Chemical manufacturing	3251 Basic Chemicals	7.9M
	3256 Soaps, Cleaning Compounds & Toilet Preparations	1.8M
	3254 Pharmaceuticals & Medicines	1.6M
Fabricated metal product manufacturing	3329 Other Fabricated Metal Products	4.4M
	3324 Boilers, Tanks & Shipping Containers	2.9M
Machinery manufacturing	3339 Other General Purpose Machinery	4.3M
Electrical equipment and appliance manufacturing	3359 Electrical Equipment & Components, Nesoi	3.5M
	3353 Electrical Equipment	1.4M
Computer and electronic product manufacturing	3345 Navigational/measuring/medical/control Instrument	1.6M
	3341 Computer Equipment	1.3M
	3342 Communications Equipment	1.1M
Other transportation equipment manufacturing	3364 Aerospace Products & Parts	3.0M
Food, beverage, and tobacco product manufacturing	3119 Foods, Nesoi	1.1M
Wood product manufacturing	3211 Sawmill & Wood Products	1.9M
Plastics and rubber products manufacturing	3262 Rubber Products	1.1M

Note: Due to space constraints, some data bars are fitted to the page and not to scale.

## Appendix B

IV

## Employment Driven by Top 10 UAE-Exporting Sectors in Missouri in 2018



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